



For Immediate Release:

Contact:

Karla Mercer

Access Technology Solutions

Phone: 801-420-9206

Fax: 801-221-9010

Email: kmercerc@accessts.com

Website: www.accessts.com

Demise of Comerxia Leads Many Major eCommerce Merchants to Cease International Sales and Shipping

Access Technology Solutions offers former Comerxia clients free setup fees

Orem, Utah, November 3, 2006-- The recent bankruptcy filing of Comerxia, Inc. on August 18, 2006 has left many eCommerce merchants in a lurch as far as selling and shipping products outside of the United States.

Former Comerxia clients include major internet retailers such as Shoes.com, Drugstore.com, BuyCostumes.com, DollarDays.com, and CosmeticMall.com—all of whom have decided to put a hold on their direct international sales activities until they are able to establish new processes and policies to address the needs of customers outside of the United States.

Access Technology Solutions to fill the void

Stepping in to fill the void left by the failure of Comerxia is Access Technology Solutions, a Utah-based eCommerce logistics and technology firm that has provided similar services to eCommerce merchants focusing particularly on Japan and Asia. Access Technology Solutions founder and CEO, Chris Boyle explained, “actually, we have provided similar services to over 48 countries worldwide on an ad hoc basis, so this is no great stretch for us. We are simply responding to the requests we’ve had to expand our services more explicitly on a global basis to fill the hole left by Comerxia.”

With more than 2/3 of the global eCommerce market residing outside of the United States, few successful internet retailers can afford to ignore international sales opportunities. And yet the challenges of dealing with international currencies, overseas shipping, multilingual customer service and the various different payment systems common worldwide can present a significant barrier for U.S. merchants looking to grow internationally.

“The fact of the matter,” according to Access’ Chief Operating Officer Kurt Haug, “is that in 2005 the NON-U.S. consumer eCommerce market was already 27% bigger than the U.S. market, and was growing 51% faster than the U.S. market. We’ve only seen an acceleration of that trend.”

Offer for former Comerxia clients

It can be a daunting task to enable a U.S. internet retail website to sell internationally. For example, many companies spend tens of thousands of dollars just to establish the databases necessary to calculate customs duties and taxes in addition to shipping all of their items overseas. Most of Comerxia’s former clients have already gone through this time and cost-intensive process, which is one of the most difficult challenges in launching a worldwide eCommerce initiative. For those companies that have this data available, Access Technology solutions is offering to waive those initial setup fees when implementing the Access International Shipping Platform (AISP). AISP allows eCommerce merchants to offer their customers a truly global shopping cart, complete with local currency pricing, duty/tax calculations and multiple payment and delivery options. AISP handles all payment processing, international shipping, customs clearance and customer service issues for all international customers. The only cost to the merchant is a 15% discounted price on merchandise sold through AISP.

About Access Technology Solutions:

Access Technology Solutions is the leading company providing technology solutions for international logistics for U.S. direct sales and eCommerce companies expanding overseas.

Over the years since the company’s founding in early 2003, Access Technology Solutions has processed hundreds of thousands of international orders and, on behalf of many of the world’s top direct sales and eCommerce companies, shipped many millions of dollars worth of products outside the United States.

#

For more information, contact:

Karla Mercer, kmercerc@accessts.com

Access Technology Solutions

532 East 770 North

Orem, UT 84097 USA

+1 (801) 420-9200
